CONTRACT USER GUIDE



How to Use the Ultra-Low Sulfur Diesel Statewide Contract

Contract #: ENE32 Contract Duration: 08/01/14 - 03/31/15

MMARS #: ENE32* Options to renew: None

Contract Manager: Jim Ferri - 617-720-3168 James.Ferri@state.ma.us

Last change date: 07/15/14

Contract Summary

This contract is for the purchase and delivery of Ultra Low Sulfur Diesel. This is not a fixed-price contract; it is an indexed price contract. Price changes daily. This contract has been extended thru 03/31/15. See pricing and purchase details below.

Eligible Entities wishing to participate in this contract must make arrangements with the appropriate awarded vendor and must remain with the vendor for twelve months or the remainder of the contract term. Vendors have been directed to request this commitment in writing.

Benefits and Cost Savings

- Competitive Pricing
- Qualified and Experienced Vendors
- Prompt Pay Discount
- Lower differential pricing for the purchase of 8,000 gallons or more

Who Can Use This Contract?

Applicable Procurement Law: MGL c. 7, § 22; c. 30, § 51, § 52; 801 CMR 21.00

Eligible Entities:

- 01. Cities, towns, districts, counties and other political subdivisions
- 02. Executive, Legislative and Judicial Branches, including all Departments and elected offices therein;
- 03. Independent public authorities, commissions and quasi-public agencies
- 04. Local public libraries, public school districts and charter schools;
- 05. Public Hospitals, owned by the Commonwealth;
- 06. Public institutions of high education
- 07. Non-profit, UFR-certified organizations that are doing business with the Commonwealth;
- 08. Other states and territories with no prior approval by the State Purchasing Agent required; and

Updated: July 15, 2014 Page 1 of 5



09. Other entities when designated in writing by the State Purchasing Agent.

How to use the contract

Check the Zone listing (on page 5) to determine the city or town where you will have the diesel delivered. Contact the vendor responsible for that Zone to discuss locations, account requirements and arrange for delivery. The contract covers eight zones across the state. Each zone has one awarded contractor. These contractors are responsible for servicing the eligible users within that zone.

Pricing and Purchase Options

Purchase Options: Purchases made through this contract will be direct, outright purchases.

Pricing and buying details:

Contract ENE32 calls for the delivery of Ultra Low Sulfur Diesel (ULSD) to be purchased at a fixed differential price to be applied to the low wholesale Boston Price as published daily in the Journal of Commerce.

Pricing of ULSD is calculated as:

Summer Blend (Apr-Sep) ULSD Pricing

Ultra-Low Sulfur Diesel + Applicable Differential Price = Total Summer Blend Price

Winter Blend (Oct-Mar) ULSD Pricing

Ultra-Low Sulfur Diesel Premium +Applicable Differential Price = Total Winter Blend Price

(Additional taxes and federal environmental fees to be billed as separate line items on invoices)

Verifying the Commodity Price:

The Procedure for verifying the Daily Commodity Price on the Internet is as follows:

- Go to COMMBUYS.com
- Click on "Contract & Bid Search" on the log-in page, OR the magnifying glass if you've logged on (upper right of screen)
- Click the button for Contracts/Blankets or pull-down to Contract/Blankets if you used the magnifying glass (more fields will then pop up for an advanced search)
- In the Contract/Blanket Description field, type in the OSD contract number (ENEFY15)
- In the Type Code field, pull down to "Statewide Contract".
- Then click "Find It" (note: hitting Enter won't work, you have to click Find It)
- The system will then return files for the statewide contract and all associated vendor contracts. The most current version of the statewide MBPO (contract) shows "vCurrent" attached to the name.
- Click on the vCurrent

Updated: July 15, 2014 Page 2 of 5



Under attachments open the file for the date you would like to view

The Less Than Truckload Differential (LTL) pricing is applicable for all deliveries under 8,000 gallons. The Truckload Differential (TL) pricing is applicable for deliveries of 8,000 gallons or more.

ULSD Differential Pricing-Effective 08/01/14:

Zone	Vendor	ULSD	ULSD	
		ULSD PRM	ULSD PRM	
		LTL	TL	
Zone 1	Global	.0784	.0321	
Zone 2	Global	.0821	.0411	
Zone 3	Global	.0884	.0460	
Zone 4	Global	.1324	.0679	
Zone 5	Global	.0796	.0421	
Zone 6	Taylor	.1175	.0500	
Zone 7	Global	.1386	.0654	
Zone 8	Global	.4708	.1608	

Example: The differential price for a LTL purchase in Zone 2 would be .0821 per gallon.

Applicable Taxes/Fees:

The following additional taxes and federal environmental fees to be billed as separate line items on invoices:

- State Excise Tax for on-road use: .24/cents gallon
- Federal Leaking Underground Storage Tank (LUST): \$.001 per gallon
- Federal Oil Spill Liability Trust Fund: \$.0019 per gallon
- Massachusetts Uniform Oil Response Fee: \$.00119 per gallon

Prompt Pay Discount (PPD)

Global: .25% - 10 days Taylor Oil: .50% - 10 days

Updated: July 15, 2014 Page 3 of 5



Vendor List and Contract information

Vendor Contact Information

Zones 1,2,3,4,5, 7 & 8

Company: Global Montello Group, LLC

Address: 800 South Street, Waltham, MA 02254

Contact: Kevin Young
Phone-Business Hours: (781) 398-4259
Phone-After Hours: (617) 660-1100
Fax: (781) 398-4162

E-mail kyoung@globalp.com

Zone 6

Company: Taylor Oil Northeast, Inc.

Address: 176 Centre Street, Holbrook, MA 02343

Contact: Mark O'Leary
Phone-Business Hours: (781) 767-5400
Phone-After Hours: (781) 767-1264
Fax: (781) 767-0881

E-mail moleary@tayloroilco.com

Summary of Where to Obtain Important Contract Information in COMMBUYS

This contract has been set up as a line item catalog in COMMBUYS with specific pricing for line items identified.

There are two vendors on this contract and each vendor has been assigned a unique Master Blanket Purchase Order (PO). Vendor(s) differential prices are located on the description for each line item identified with the Master Blanket Purchase Order.

How to place an order

Contract Users should continue to place orders in the normal fashion by contacting Global or Taylor Dispatch. Orders should not be placed through COMMBUYS at this time. Prior to the implementation of COMMBUYS Phase II (MMARS interface) the contract user guide will be revised to provide any required guidance.

Where to find complete ENE32 contract information on COMMBUYS

If full statewide contracts details are required please refer to ENE32 files listed under the Conversion Vendor C121481-vCurrent link. This link provides the entire detailed information as it relates to the statewide contract RFR, award information and specifications.

Updated: July 15, 2014 Page 4 of 5



Zone Listing

Zone 1-Global	Zone 2-Global	Zone 3-Global	Zone 4-Global	Zone 5-Global	Zone 5-Global	Zone 6-Taylor	Zone 7-Global	Zone 8-Global
ARLINGTON	AMESBURY	ABINGTON	BARNSTABLE	ACTON	OAKHAM	ASHBURNHAM	AGAWAM	ADAMS
BELMONT	ANDOVER	ACUSHNET	BOURNE	ASHLAND	OXFORD	ASHBY	AMHERST	ALFORD
BOSTON	BEVERLY	ATTLEBORO	BREWSTER	AUBURN	PAXTON	ATHOL	ASHFIELD	BECKET
BRAINTREE	BOXFORD	AVON	CHATHAM	AYER	PEPPERELL	BERNARDSTON	BELCHERTOWN	CHESHIRE
BROOKLINE	DANVERS	BERKLEY	DENNIS	BARRE	PETERSHAM	BUCKLAND	BLANDFORD	CLARKSBURG
BURLINGTON	DRACUT	BRIDGEWATER	EASTHAM	BEDFORD	PRINCETON	CHARLEMONT	BRIMFIELD	DALTON
CAMBRIDGE	ESSEX	BROCKTON	FALMOUTH	BELLINGHAM	RUTLAND	COLRAIN	CHESTER	EGREMONT
CANTON	GEORGETOWN	CARVER	GOSNOLD	BERLIN	SHERBORN	DEERFIELD	CHESTERFIELD	FLORIDA
CHELSEA	GLOUCESTER	DARTMOUTH	HARWICH	BILLERICA	SHIRLEY	ERVING	CHICOPEE	GREAT BARRINGTON
COHASSET	GROVELAND	DIGHTON	MASHPEE	BLACKSTONE	SHREWSBURY	FITCHBURG	CONWAY	HANCOCK
DEDHAM	HAMILTON	DUXBURY	ORLEANS	BOLTON	SOUTHBOROUGH	GARDNER	CUMMINGTON	HINSDALE
DOVER	HAVERHILL	EAST BRIDGEWATER	PROVINCETOWN	BOXBOROUGH	SOUTHBRIDGE	GILL	EAST LONGMEADOW	LANESBOROUGH
EVERETT	IPSWICH	EASTON	SANDWICH	BOYLSTON	SPENCER	GREENFIELD	EASTHAMPTON	LEE
HINGHAM	LAWRENCE	FAIRHAVEN	TRURO	BROOKFIELD	STERLING	HAWLEY	GOSHEN	LENOX
HOLBROOK	LOWELL	FALL RIVER	WELLFLEET	CARLISLE	STOW	HEATH	GRANBY	MONROE
HULL	LYNN	FOXBOROUGH	YARMOUTH	CHARLTON	STURBRIDGE	LEOMINSTER	GRANVILLE	MONTEREY
LEXINGTON	LYNNFIELD	FREETOWN		CHELMSFORD	SUDBURY	LEVERETT	HADLEY	MOUNT WASHINGTON
LINCOLN	MANCHESTER	HALIFAX		CLINTON	SUTTON	LEYDEN	HAMPDEN	NEW ASHFORD
MALDEN	MARBLEHEAD	HANOVER		CONCORD	TYNGSBOROUGH	LUNENBURG	HATFIELD	NEW MARLBOROUGH
MEDFORD	MERRIMAC	HANSON		DOUGLAS	UPTON	MONTAGUE	HOLLAND	NORTH ADAMS
MELROSE	METHUEN	KINGSTON		DUDLEY	UXBRIDGE	NEW SALEM	HOLYOKE	OTIS
MILTON	MIDDLETON	LAKEVILLE		DUNSTABLE	WARREN	NORTHFIELD	HUNTINGTON	PERU
NEEDHAM	NAHANT	MANSFIELD		EAST BROOKFIELD	WAYLAND	ORANGE	LONGMEADOW	PITTSFIELD
NEWTON	NEWBURY	MARION		FRAMINGHAM	WEBSTER	PELHAM	LUDLOW	RICHMOND
NORWOOD	NEWBURYPORT	MARSHFIELD		FRANKLIN	WEST BOYLSTON	PHILLIPSTON	MIDDLEFIELD	SANDISFIELD
QUINCY	NORTH ANDOVER	MATTAPOISETT		GRAFTON	WEST BROOKFIELD	ROWE	MONSON	SAVOY
RANDOLPH	NORTH READING	MEDFIELD		GROTON	WESTBOROUGH	ROYALSTON	MONTGOMERY	SHEFFIELD
REVERE	PEABODY	MIDDLEBOROUGH		HARDWICK	WESTFORD	SHELBURNE	NORTHAMPTON	STOCKBRIDGE
SAUGUS	READING	NEW BEDFORD		HARVARD	WORCESTER	SHUTESBURY	PALMER	TYRINGHAM
SOMERVILLE	ROCKPORT	NORFOLK		HOLDEN		SUNDERLAND	PLAINFIELD	WASHINGTON
STONEHAM	ROWLEY	NORTH ATTLEBOROUGH		HOLLISTON		TEMPLETON	RUSSELL	WEST STOCKBRIDGE
WAKEFIELD	SALEM	NORTON		HOPEDALE		TOWNSEND	SOUTH HADLEY	WILLIAMSTOWN
WALTHAM	SALISBURY	NORWELL		HOPKINTON		WARWICK	SOUTHAMPTON	WINDSOR
WATERTOWN	SWAMPSCOTT	PEMBROKE		HUBBARDSTON		WENDELL	SOUTHWICK	
WELLESLEY	TEWKSBURY	PLAINVILLE		HUDSON		WESTMINSTER	SPRINGFIELD	
WESTON	TOPSFIELD	PLYMOUTH		LANCASTER		WINCHENDON	TOLLAND	
WESTWOOD	WENHAM	PLYMPTON		LEICESTER			WALES	
WEYMOUTH	WEST NEWBURY	RAYNHAM		LITTLETON			WARE	
WILMINGTON		REHOBOTH		MARLBOROUGH			WEST SPRINGFIELD	
WINCHESTER		ROCHESTER		MAYNARD			WESTFIELD	
WINTHROP		ROCKLAND		MEDWAY			WESTHAMPTON	
WOBURN		SCITUATE		MENDON			WHATELY	
1		SEEKONK		MILFORD		1	WILBRAHAM	
1		SHARON		MILLBURY		1	WILLIAMSBURG	
		SOMERSET		MILLIS			WORTHINGTON	
		STOUGHTON		MILLVILLE		1	1	
		SWANSEA		NATICK				
		TAUNTON		NEW BRAINTREE				
		WALPOLE		NORTH BROOKFIELD				
		WAREHAM		NORTHBOROUGH				
		WEST BRIDGEWATER		NORTHBRIDGE				
		WESTPORT						
		WHITMAN						
		WRENTHAM				İ	1	

Updated: July 15, 2014 Page 5 of 5